



Increasing Performance One Executive at a Time

Introducing....

Coaches Corner

Our Learning Without Scars classes offer students essential skillset training and development. While a variety of subjects are offered, sometimes students are met with other obstacles that require more specialization.

Coaches Corner Mission

The Coaches Corner is a new educational offering that goes past the classroom and deep into your day to day operations. These are customized workshops that are actual live sessions where each participant offers topics to discuss.

Our goal is to create a live working session where you get to ask questions, and together we try to formulate the solutions. We are asking you to offer specific topics to ensure we're discussing the daily obstacles and opportunities you face in the operations.

When will this take place?

- Pilot program on Thursday, October 6th at 10:00 AM CST

Who could benefit with involvement?

- Executives, leaders and customer service professionals

How many will participate in a workshop?

- Groups of ten will be accepted

How will we connect?

- Zoom links will be sent to all participants

Costs to participate?

- No costs for pilot program



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The concept is to provide a meeting structure where people can learn from each other and an experienced coach. These are "customized workshops," and they are not a lecture from one person or a presentation of any kind. Its design is where everyone gets involved in sharing their thoughts, ideas, and successes. The approach creates a progressively uncompetitive, open environment where individuals can share their ideas and learn how to make personal and professional improvements.

As a coach, I'll work closely with you. Together, we will address key operational issues you face and I'll provide insights into actual implementation steps and strategies. My style is both educational and motivational, so learning is engaging. While our goal is to be as thorough as possible, we also know that often more information is needed than a 60-minute discussion can offer, so we may go over this time slot.

Creation of Agenda

The goal is to create an agenda of specific topics so we are discussing what's most important to you. I'll take the most common issues and develop the agenda that will be sent out to you at least two days before the workshop date.

Please send me an email at floydj@me.com with the answers to the following questions:

1. What are two items that, if your managers learn them, would create more profit?
2. What two items do you want to learn more about but don't have time to do?
3. What is one thing your supervisor could do better?
4. Based on your current role, what are the top 3 skill sets required to be successful?
5. What is your position and how many people report to you?

Our goal is not how many topics we can cover but how many we can all agree on the solutions. We want everyone to realize a feeling of "Yes, this really did help, and I got something out of it!"

Thank you for taking the time to be involved. I look forward to working with you. Call if you have any questions.

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